

## **ArcherOS Cloud Operating System**

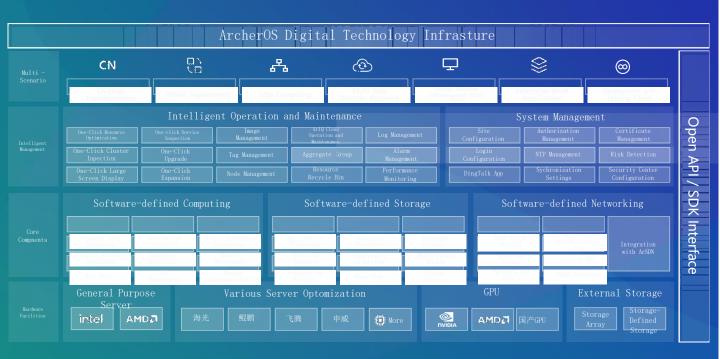
"Full-stack hyper-converged that is ready for digital creation and application perception"

### **Product Overview**

AcherOS Operating System(hereinafter refered to as AcherOS Hyper-Converged) is a digital creation cloud-ready hyper-converged product that features resource elastic expansion, application perception, and support for mixed business loads. It provides users with high performance, high availability, high efficiency, and easy-to-install and maintain IT infrastructure, enabling rapid cloud adoption for governments and enterprises, and providing comprehensive domestic replacement and transformation solutions for government and enterprise users. ArcherOS Hyper-Converged has served more than 10,000 enterprise-level customers. spanning industries such as government, finance, healthcare, education, transporation, energy, and construction, has won customer trust with its advanced technology and highquality services.

### **Product Architecture**

ArcherOS Operating System helps users achieve software and hardware management for hyper-converged, providing rich and easy-to-use functions. It consists of key components such as software-defined computing (ArStack), software-defined storage (ArStor), and software-defined network (ArNet). In addition, relying on the unified management platform components (ArManager), it further provides basic operations and maintenance capabilities and advanced network functions. ArcherOS Hyper-Converged adopts a software-defined data center architecture, abstracting and pooling hardware resources into virtual resources, and dynamically allocating them to businesses running in cloud hosts or cloud containers.



### Key Technology Components



### Software-Defined Computing Components (ArStack)

By virtualizing servers with multi-brand chips, standard virtual machines are presented to end users, allowing for quick and convenient migration of the entire system, including virtual hardware, operating systems, and fully-configured applications, between nodes of the same architecture but different servers without impacting normal virtual machine operations. The high availability of business applications is achieved through features such as fault evacuation and FT fault tolerance.



### Software-Defined Storage Components (ArStor)

By aggregating the local hard disk storage resources of multiple server nodes into a dynamically scalable global storage resource pool, software-defined storage component provides storage space for business virtual machines. It utilizes flash storage resources (such as NVMe or SATA solid-state drives) as cache space to improve storage performance, while using SATA or SAS hard disk drives to provide storage capacity, and optimizing storage for business needs, providing the best storage operating environment for business applications in the cluster.



#### Software-Defined Netwroking (ArNet)

Provides a pure software-based unified network and security solution that can utilize overlay networks to achieve a unified coverage of heterogeneous underlying hardware, different virtualization architectures, and multiple networks without binding to hardware. It supports efficient forwarding and powerful network functions, simplifying cloud networking. It also offers flexible and diverse traffic policy scheduling, integrates rich third-party network security ecology, and provides a complete security solution.



#### Unified Management Platform Components (ArManager)

In the same management platform, unified management is provided for the cluster's physical hardware resources and virtualization resources. Physical hardware resources include node operation, CPU/GPU, memory, disk status and usage, while virtualization resources include virtual machines, virtual networks, virtual storage, and their status and usage. A unified user policy and log alarm platform is provided, and the one-click inspection function is supported to understand the overall health status of the platform resources at any time.



#### **Open API/SDK Interface**

Ancher provides open access to all its API interfaces, offering Open API and Java SDK, and providing API documentation manuals. It integrates with third-party systems, supports access to the platform via API keys, and collaborates with ecosystem partners to build professional solutions.



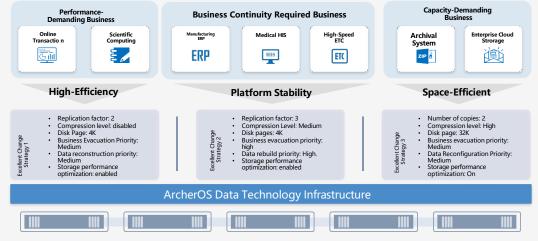
### **Product Highlights**

AncherOS Hyper-Converged is based on general servers and KVM virtualization technology, as well as self-developed enterprise-level distributed storage, providing a reliable and efficient technology foundation. It has built-in rich functional features that accelerate customer business management and platform maintenance, and provides efficient, high-performance, highly available, and all-around secure enterprise-level cloud products and services for government and enterprise users.

#### Application-Awareness Integrated with Business

ArcherOS application perception can combine different types of business applications, match different types of optimization strategies, and customize the index level of each strategy. For example, disk pages can match the size of application data blocks to obtain the best performance; a higher number of copies can obtain Higher security; use different compression levels for application data types to obtain more available storage space; reconstruct data priority and business priority according to application perception, such as automatically recovering data with high priority to ensure data security, automatically restore business applications with high evacuation priority to ensure business continuity; enable storage performance optimization to obtain higher storage performance. Through ArcherOS application awareness, the data layout and quality of service (QoS) of customer business can be optimized, and business efficiency, availability and security can be improved.

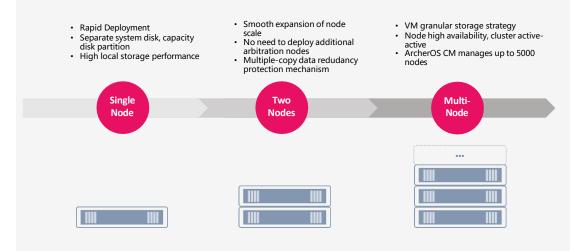
ArcherOS application perception matches different types of optimization strategies according to different types of business applications





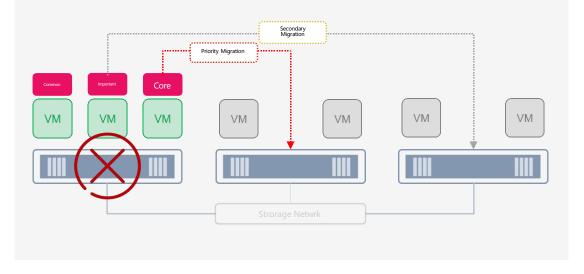
#### From small-scale deployment to comprehensive cloud-based operations

ArcherOS hyper-converged supports flexible cluster deployment scales (single-node, two-node, multi-node) to meet customers' different needs for cloud migration and scenario use, and supports flexible and smooth node scale expansion. ArcherOS's integrated two-node solution does not require additional deployment of arbitration nodes, which improves the security and flexibility of the arbitration mechanism and supports smooth expansion to multiple nodes; with the help of ArcherOS CM, multi-cluster management is used to achieve large-scale deployment.



#### High-priority application has priority for fault recovery to ensure production stability

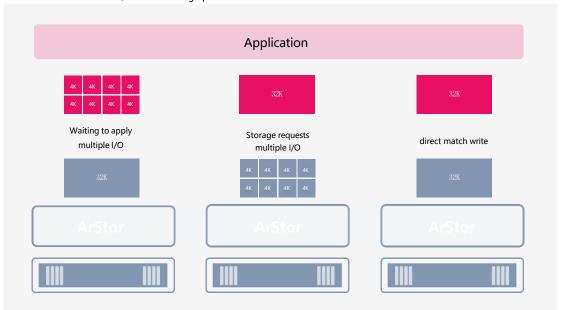
ArcherOS Hyper-Converged has the ability to set fault evacuation priorities based on the importance of business. In this way, when a host node fails, virtual machines running on the failed host will be recovered on a healthy host node in the cluster, ensuring the shortest possible downtime for high-priority business. Provides application-level HA function, automatically detecting and repairing application faults on virtual machines.





#### Aligning storage pages with applications improves business efficiency

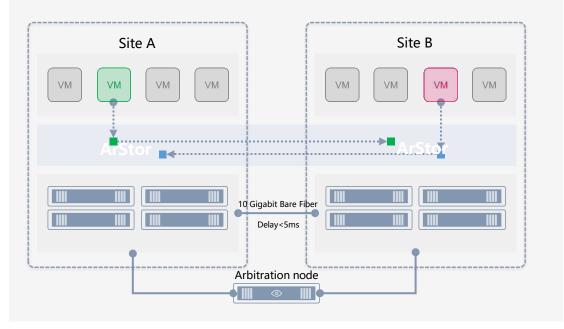
Usually, distributed storage systems use fixed and unchangeable storage page sizes, which can result in a mismatch between storage page size and application software data block size (scenarios one and two in the figure below), thus affecting storage performance. The ArcherOS Hyper-Converged solution provides the ability to customize storage page size, setting it in units of virtual disks with values of 4K, 8K, 16K, and 32K (scenario three in the figure below). This way, when the storage page size matches the application software data block size, the best storage performance can be achieved.





#### Extended cluster to achieve multi-site disaster recovery protection

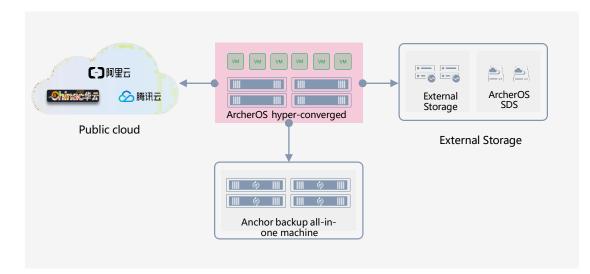
ArcherOS hyper-converged extended cluster function realizes site active-active by combining copy technology and fault recovery capabilities, so that multiple copies of virtual machines are distributed in different sites (fault domains) at the same time, and if one of the sites (fault domains) fails, The protected virtual machine can be quickly pulled up at another site, ensuring zero data loss, business interruption at the minute level, and comprehensive protection of user data security and continuous business operation.





#### Multi-target data backup to ensure data redundancy and security

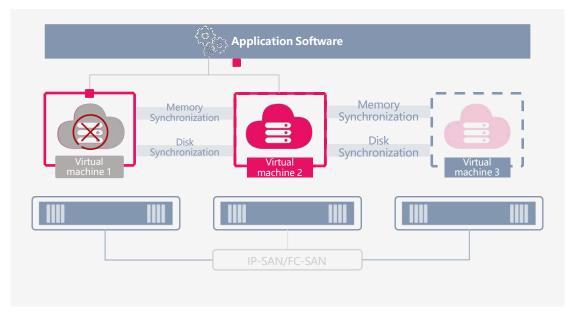
ArcherOS hyper-converged supports a variety of data backup methods to ensure data security, supports backup to public clouds through object targets, and also supports backup to external storage through NFS targets. Backup and business disaster recovery protection. ArcherOS hyper-converged also cooperates with many professional disaster recovery manufacturers in world to provide professional backup solutions.





#### FT (fault tolerance) technology ensures continuous operation of the business

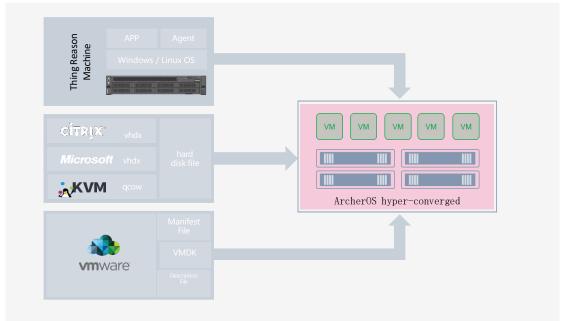
ArcherOS hyper-converged FT fault-tolerant technology can achieve a higher level of business protection, achieve "zero" business interruption, and "zero" data loss. After the FT fault tolerance function is enabled, the system will automatically create a standby virtual machine (virtual machine 2) with the same configuration as the primary virtual machine (virtual machine 1) on other nodes. The standby virtual machine does not provide external services. The storage data is synchronized in real time. When the primary virtual machine (virtual machine 1) fails, the standby virtual machine immediately switches to the primary (virtual machine 2 is converted to primary) to take over, and at the same time establishes the primary-standby relationship again (generates the standby virtual machine 3), and continues Stay protected. Provides application-level HA function, automatically detecting and repairing application faults on virtual machines.





#### Cloud migration tool to ensure smooth migration across multiple platforms

ArcherOS provides a convenient cloud migration tool, which supports the migration from the physical platform to the ArcherOS hyper-converged platform, and from the virtualization platform to the ArcherOS hyper-converged platform. It is convenient for customers to migrate business systems of different platforms to the Anchor platform. Offline migration is convenient and efficient. It is used in scenarios such as virtualization construction, virtualization platform replacement, and localization transformation.



### **Customer Benefits**



#### **Core business priority protection**

ArcherOS hyper-converged integration guarantees the operation of core business in an all-round way at multiple levels of computing, storage, and network: custom evacuation priority, the core business virtual machine will be evacuated first in the event of a failure; custom reconstruction priority, the copy data of the core business virtual machine will be prioritized in the event of a failure Reconstruction; distinguish important business traffic through the traffic marking and coloring function; realize business-level and cluster-level active-active protection through FT fault tolerance and cluster active-active.



#### **Service Quality Level Guarantee**

ArcherOS hyper-converged can set CPU QoS for virtual machines of different importance to avoid resource grabbing capabilities; provide memory exclusive and memory recycling functions to optimize the memory allocation mechanism; define disk QoS for different business virtual machines to eliminate the disadvantages of adjacent interference Impact; use network QoS to provide higher priority scheduling for important services in different applications; support intelligent storage data synchronization and manual data synchronization Qos.



#### **Continuous and efficient resource supply**

ArcherOS hyper-convergence provides a more efficient data storage read and write path and a hierarchical mechanism for cold and hot data; provides the best storage performance by flexibly controlling the ratio of read and write caches; supports single NUMA and multi-NUMA technologies, and provides better performance High-demand applications (high-frequency trading, etc.) optimize memory access efficiency; solve the bottleneck of the Linux storage system through SPDK technology, avoid performance loss caused by complex system calls, and effectively improve storage system performance.



#### Intelligent and convenient management, significant cost optimization

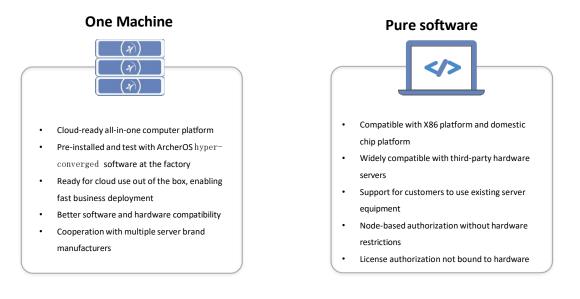
ArcherOS integration always adheres to the concept of "simplification", and the platform delivery achieves "hour-level" online; node expansion supports automatic discovery and "one-click" addition; software upgrades are performed automatically, and the business is "zero-perception"; the platform has built-in multiple "One-click" operation and maintenance tools: oneclick cluster operation and maintenance, one-click resource optimization, one-click large-screen display, etc., which not only simplifies the difficulty of operation and maintenance, but also improves the efficient and reasonable allocation of platform resources, and optimizes the input-output ratio.



## Comprehensive support for innovation in trust and credit, assisting domestic transformation

ArcherOS has built a comprehensive adaptation from chip, operating system, middleware, database, application, security, and industry application, and has completed adaptation and verification work with nearly 300 domestic and foreign IT enterprises. It has jointly launched industry solutions with ecosystem partners, providing professional domestic innovation trust and credit substitution solutions and services, and jointly helping customers smoothly transition to innovation and trust.

### **Delivery Method**



### **Qualifications and Honors**

- Have a number of ISO system certification ISO9001, ISO27001, ISO20000, ISO14001, ISO45001
- Possess more than 180 Chinese patents and many international patents for product technology
- Participated in the development of more than 10 national standards and industry standards
- Shortlisted as a typical case in the Network Security Industry Development Center of the Ministry of Industry and Information Technology
- 2019 2021 Selected in the global authority Gartner Magic Quadrant for 3 consecutive years
- Awarded "Customer Preferred" service provider in hyper-converged infrastructure-Gartner Asia Pacific for 2 consecutive years
- Selected by Gartner as a representative of hyper-converged market vendors in China in 2022
- Listed in Gigaom 2022 Enterprise Hyper-converged Infrastructure Radar Report, Top 9 Global Hyperconverged Vendors
- Passed the software capability maturity model CMMI-5 assessment
- Received the Gold Award in the 2019 World IoT Expo-New Technologies, New Products, New Applications Awards
- Received Top 100 China IT Service Innovation Technology Solution 2020
- Received the 2020 Best Cintron Cloud Product Award
- Awarded 2020-2021 New Generation Information Technology Innovation Product
- Outstanding Software Product of 2021
- Shortlisted as a typical solution of information technology application innovation in Fujian Province in 2021
- Passed the 2022 Trusted Cloud Virtualization Cloud Platform Grading Complete Assessment
- Passing the complete assessment of 2022 Trusted Cloud hyper-converged solutions and cloud desktop solutions

### **Typical construction scenarios**



#### **Digital transformation**

Main customers: finance, government, education, healthcare, etc. Typical business scenarios: e-government, enterprise OA, finance, email, asset management, human resources, online transactions, credit reporting, etc.

Business characteristics: domestic software and hardware substitution, independent controllability, all-chip and full-stack.



#### VMware alternative

Main customers: VMware users.

Typical business scenarios: running various critical, testing and R&D application systems using VMware vSphere virtualization and vSAN hyper-converged architecture. In addition, providing alternative products for centralized management of vCenter, disaster recovery and backup, NSX network, Operation monitoring and other operations. ArcherOS provides end-to-end migration and replacement solutions.

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#### **Edge Nodes**

Main customers: Group branches, edge cloud, expressways, chain supermarkets, etc. Typical business scenarios: group branch data centers, edge data centers, ETC charges Business characteristics: There are many types of branch IT equipment, multiple purchases and multiple implementations, customers are concerned about the rapid launch of branch services, no operation and maintenance personnel in the branch, and difficult operation and maintenance, etc.



#### **Multi-Site Disaster Recovery**

Main customers: medical care, libraries, government, large and medium-sized enterprises, universities, etc. Typical business scenarios: local backup, remote backup, cross-computer room data backup, active-active computer room Business features: Disaster recovery level requirements are not high, only data-level backup disaster recovery is required, meeting planning requirements, cost-sensitive, and long-term data storage is required; data needs to be saved across computer rooms or offline backup; active-active data centers, data disaster recovery



#### **Desktop Cloud**

Main customers: education, healthcare, manufacturing, finance, etc.

Typical business scenarios: cloud classroom, cloud campus, doctor/nurse stations, bank teller counters, 3D design, animation, etc.

Business characteristics: quick and flexible business deployment; secure centralized management; data does not land; low power consumption and maintenance-free; demand for GPU and vGPU.



#### **Enterprise Applications**

Main customers: All industries

Typical business scenarios: Enterprise OA, finance, email, asset management, human resources, attendance, internal approval, ERP, etc. Business characteristics: Multiple types of applications with high concurrency and stability requirements. Rapid growth of data volume with high demands for access speed and performance. Customers are concerned about business and data integration, intolerant of longterm interruptions, and expect cost-effectiveness and high availability of business construction.



#### **Development and Testing Cloud**

Main clients: Banks, securities, insurance, software development outsourcing, telecom operators, etc. Typical business scenarios: Research and development centers of manufacturing companies, software outsourcing departments of banks, testing areas of telecom operator systems, etc.

Business characteristics: The testing environment needs to be built repeatedly, which is prone to errors, requires a large amount of work, and has a long testing cycle. The management of testing resources and equipment is complex and difficult to maintain.

### **Customer Cases**

With advanced technology and excellent service, ArcherOS hyper-converged products have won the trust of numerous enterprise-level customers, covering various industries including government, finance, transportation, healthcare, education, energy, and construction.



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